

New Hampshire Chapter of ACHCA presents....



A must attend workshop to help you get your CEUs before 2017 ends!

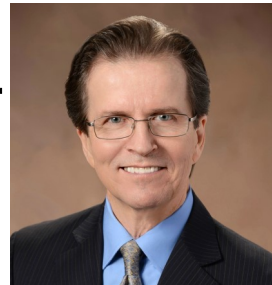
**November 14, 2017, 9am to 12:30pm,
Centennial Inn, 96 Pleasant Street,
Concord, NH 03301.**

Goodbye Volume, Hello Value: Transitions from Fee-for-Service to Value-Based Payment

The change from "volume" based payments (fee-for-service) to "value" based payments is momentous in post-acute care. Up to now, the more services we provided to certain patients, the more we were paid. But this is all changing – and quickly – what do we do?

Occupancy is falling, due to declining markets, and there is more pressure on payments. What can we do to respond effectively? Relationships between and among hospitals, post-acute care providers and intermediaries are the focus, and an innovative model for developing value in post-acute care will be presented.

Presenter Irving Stackpole of Stackpole Associates, with over 30 years of experience in post-acute care, Irving Stackpole of Stackpole & Associates, Inc. will lead this highly interactive and informative workshop.



This informative workshop is designed for Administrators and leadership staff who are dealing with increased competition and a decreasing pool of eligible elders. How can we survive in such a market? By changing the focus.

Join your colleagues to learn how you can change focus and survive during these challenging times.

We hope you will also attend the NH Chapter Annual Meeting 12pm to 12:30 (includes lunch).

COST: \$30 for 3 CEUs for ACHCA Members;

\$45 for non-members.

To register for this event, complete the registration form attached. Checks made payable to: NH Chapter-ACHCA, for more information contact Roxie Severance at: roxie@rsconsulting.services or 603 733 6072